## THE LINE CLINICIAN HELPER SHEET

- Ask the patient to mark their position on the scale from 0-10 on the first line ' How important is it for you to improve your hearing right now?'
- 2. Then ask them about their reasoning:



3. Move on to the second line 'How much do you believe in your ability to use...' and follow the same procedure.

## TIPS AND SUGGESTIONS

- Give the patient the time and space to elaborate on their decision the discussion is important, not the score.
- Try to remain quiet as long as possible, and listen to the patient's response.